



## AGREEMENT INTELLIGENCE

### BENEFIT

Leveraging AI allows people to more effectively and efficiently analyze large volumes of agreements to drive agreement transparency, understanding obligations, compliance, and risk. Whether answering legal questions or making business decisions based on agreement data, people can more effectively report on critical issues to the business, regulators, and other key stakeholders. The ability to quickly gain granular insight into large bodies of agreements inverts the traditional paradigm of using lots of people, time, and money to gain visibility into agreement content.

### EXAMPLES

- Evaluate risk and ensure compliance (e.g., internal or regulatory).
- M&A Lifecycle, obligation management, contract value leakage.
- Data breach, 3rd-party risk, business interruption.

### BEST PRACTICES IN LEGAL

- Establish a single source of truth (repository) for all agreements.
- Establish clause libraries and definitions.
- Establish guidelines for assessing risk and measuring efficacy.
- Define success criteria for agreement intelligence.

**USE AI TO RAPIDLY UNDERSTAND AND ACTION LARGE VOLUMES OF AGREEMENTS.**

### FAQS

**Q. How accurate is it?**

A. While AI can generate highly reliable data at scale in a short amount of time, nothing is perfect. Keeping people in the loop to validate output and modify the AI where appropriate is the key to success.

**Q. How do I visualize or understand the data?**

A. You can report the information (clauses, values, etc.) into simple tools like spreadsheets or more advanced applications like BI tools or further analytical solutions like e-discovery review platforms or additional AI-driven processes.